

Skip Weisman

Helping Leaders Communicate to Motivate

The 7 Deadliest Communication Sins of Public Sector Project Managers

How Our Habits of Communicating Undermine Our Influence When We Need it Most

NOTES:

7 Deadliest Communication Sins of Public Sector Project Managers Scorecard:

- **Communication Sin #1: Lack of** _____

1 2 3 4 5 6 7 8 9 10 (Champion)

-
- **Communication Sin #2: Lack of** _____

1 2 3 4 5 6 7 8 9 10 (Champion)

-
- **Communication Sin #3: Lack of** _____

1 2 3 4 5 6 7 8 9 10 (Champion)

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-
- **Communication Sin #4: Lack of** _____
1 2 3 4 5 6 7 8 9 10 (Champion)

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- **Communication Sin #5: Lack of** _____
1 2 3 4 5 6 7 8 9 10 (Champion)

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- **Communication Sin #6: Lack of** _____
1 2 3 4 5 6 7 8 9 10 (Champion)

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- **Communication Sin #7: Lack of** _____
1 2 3 4 5 6 7 8 9 10 (Champion)

Total 7 Communication 7 Sins Score: _____

7 – 22 – Lots of room for improvement

23-39 – Mediocre at best

40-59 – Playoff caliber

60-70 – Champion Communicator

What does this score mean to you about your communication and the impact it is having across your project teams? How much could trust improve by improving these communication habits?

Impact Communication in 21 Different Contexts

Add the **3 Levels of High-Performance Leadership Communication** to the strategies to improve the 7 deadliest communication sins and you impact your communication in 21 different contexts!

The **3 Levels of High-Performance Leadership Communication** include:

1. *Self-communication*
2. *Communicating to a Group/Team (leading from in front of the room)*
3. *Communicating 1:1 with individuals*

See chart below:

21 Ways	Specificity	Focus on Desirable Behaviors	Direct & Candid	Immediate	Appropriate Tone & Body Language	Focused Attention	Respectful Rebuttals
SELF							
Group & Team							
Ind. & 1:1							

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